

INNOVATION CONTEST # IC_2018_0172 Transforming the Future of Self-Care Challenge Topic 1: Digital Health Technologies

THE OPPORTUNITY:

The Transforming the Future of Self-Care Challenge is a competition consisting of three Topics seeking technologies to enable consumers to do more, feel better, and live longer. There is a maximum of US\$50,000 available for cash prizes. The Challenge will award up to five (5) US\$10,000 prizes to the winners across the three Topics. The Challenge sponsor may also explore funding or other support of an Entry for further development and/or commercialization.

Topic 1 seeks novel digital health technologies to enable consumer self-care.

THE TIMELINE:

Submission Deadline: Due by January 31, 2019 at 5:00 PM ET

Announcement of Winners: March 2019

Visit the <u>Challenge Website</u> to see Official Rules and submit an Entry

PROGRAM MANAGER: Kevin Andrews, Ph.D.

QUESTIONS: Contact the Solution Provider Help Desk

Email: phd@ninesigma.com Phone: +1-216-283-3901



CHALLENGE TOPIC DESCRIPTION

NineSigma, on behalf of GlaxoSmithKline (GSK) Consumer Healthcare, invites proposals for novel digital health technologies to enable consumer self-care using over-the-counter healthcare products.

BACKGROUND

Consumers seek tools to empower them to take better care of themselves. These tools can help with taking medication on time, tracking health, tracking symptoms, or with selecting which over-the-counter (OTC) or consumer (non-prescription) products are suitable for a given situation.

GSK seeks solutions which complement its current portfolio of OTC and consumer products in pain relief and oral, respiratory, digestive, and skin health.

KEY ATTRIBUTES FOR TOPIC 1

The successful technology will:

- Enable consumers to practice self-care and utilize over-the-counter / consumer products
- Be compatible with GSK's current over-the-counter and consumer healthcare products

• Be able to be connected to devices with the ability to transmit data as per permissions granted by the user and following all relevant privacy regulations

POSSIBLE APPROACHES FOR TOPIC 1

Possible approaches might include, but are not limited to:

- Wearables
- Mobile medical apps
- Novel sensors
- · Connected medical devices
- Machine learning algorithms
- Predictive tools

APPROACHES NOT OF INTEREST

The following types of approaches are not eligible:

- · A medical device that is an implant
- Technologies that address acne or skin cancer
- Solutions focused primarily on health records, payor providers, or hospital systems

Please refer to the Challenge Website for details regarding minimum requirements, evaluation criteria and eligibility requirements.

How to Submit

You must complete and submit the online response form by January 31, 2019 at 5:00 PM ET. You will be able to upload supplemental documents with your response.

In your concise, non-confidential response you should:

- Describe your technology innovation and:
 - its working principle
 - its alignment with the Topic Key Attributes and with Challenge Evaluation Criteria
 - o its unique benefits compared to existing solutions already in the market
 - your business model and value proposition
- Discuss the results of any testing you have done (safety, consumer, efficacy, etc.)
- Describe the steps, activity, estimated budget, and timeline to reach commercial scale
- Discuss the status of the intellectual property related to your approach
 - Who owns the related IP
 - Your assessment of freedom to practice
 - o Upload a copy of your patent and detailed illustrations and photos, if applicable
- Describe your (or your team's) background and related experience
- (Optional) Provide a private link to a short (2-5 minute) video presentation in which you pitch your approach and capabilities

If you require assistance to submit your response, please contact the Solution Provider Help Desk (phd@ninesigma.com).

ABOUT THIS CONTEST

By submitting a response, you agree to the Official Rules, which includes the following requirements:

- You agree to the submission terms described in the response form.
- You agree that your submission does not contain any confidential information.
- You acknowledge that sponsor reserves the sole and absolute right and discretion to award prizes as stated in the challenge.